



Lisa Hobden Consulting

Lisa Hobden - Principal & Performance Consultant



Lisa has worked within the legal profession over the last 20 years. During this time she held administration, fee earner and management roles.

She is focused on partnering with organizations and individuals to ensure everyone has the opportunity to maximise their potential. To achieve this she employs a number of strategies including:

- Development and facilitation of workshops;
- Provision of coaching support;
- Undertaking reviews of internal strategies and assisting with process design and change management;
- Behavioural profiling
 - Individual
 - Team
 - Organisation.



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**Your Practice
Your Business**

**Understanding Your
Budget**



**People • Performance •
Results**

Your Practice Your Business

Your Practice, Your Business is aimed at the young legal professional. These days a legal practice is not just about the practise of law. You need to have business acumen as well. This session is the first step to gaining some understanding as to how your practice is your business.

In order to ensure your success it is critical to understand your budget - how it works and what it encompasses.

Understanding your Budget

When joining a law firm you are provided with a budget. It is rare that any time is really taken to explain what this actually means to both you and the firm you work for.

The purpose of this session is to open your eyes and take away some of the mystery, and possibly anxiety, around **the budget**.

Questions that will be answered include:

- Why do we have a budget?
- How is the budget determined?
- What is the impact of not meeting my budget?



This particular session was devised based on experience in a number of different environments.

The budget was a common issue in both medium and large firms. One of the key factors is that practitioners did not have a clear understanding as to the operational factors the budget impacts.

Legal training prepares you for the practise of law—not the financial management of your legal practice.

This is an introductory course for those who do not have a clear understanding and dread the budget.

Let's take the mystery out and break it down into terms that everyone can understand.